



Date: 13.08.2021

The Officer-In-Charge (Listing)
Listing Department
National Stock Exchange of India Ltd.,
Exchange Plaza, Bandra Kurla Complex,
Bandra (East),

Mumbai - 400 051 Symbol: MINDACORP Head - Listing Operations, BSE Limited, P.J. Towers, Dalal Street, Fort, Mumbai – 400 001 Scrip Code: 538962

Dear Sir/ Madam

Sub: Schedule for Conference Call

In compliance with regulation 30 read with schedule III, of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we wish to inform you that a virtual conference call will be held on Friday, August 13, 2021 hosted by Emkay Global in which the Company will be participating.

A copy of presentation is enclosed for your reference.

This information is also being uploaded on the Company's Website www.sparkminda.com

This is for your information and record.

Thanking You,

Yours Faithfully

For Minda Corporation Limited

Pardeep Mann Company Secretary

Membership No A13371

MINDA CORPORATION LIMITED (GROUP CORPORATE OFFICE)

CIN: L74899DL1985PLC020401

Office Address: Plot No. 404 & 405, 5th Floor, Sector-20, Udyog Vihar, Phase-III, Gurugram, Haryana (India) - 122016.

TEL: +91 - 124 - 4698400; FAX: +91 - 124 - 4698450

Registered Office: A-15,Ashok Vihar, Phase-I, Delhi - 110052.

Website: www.sparkminda.com







- Company Snapshot ⊙
- Narrowing Focus, Deepening Capabilities

 •
- Quarterly Financial Highlights & Business Update

 o
 - CSR and Awards ⊙





Leading Automotive Component Supplier – Since 1958



16,000+
WORKFORCE



6 PARTNERSHIPS

INR 32,570 million

33
PLANTS/OFFICES

14	13		
NORTH	WEST		
3	3		
SOUTH	ASEAN		



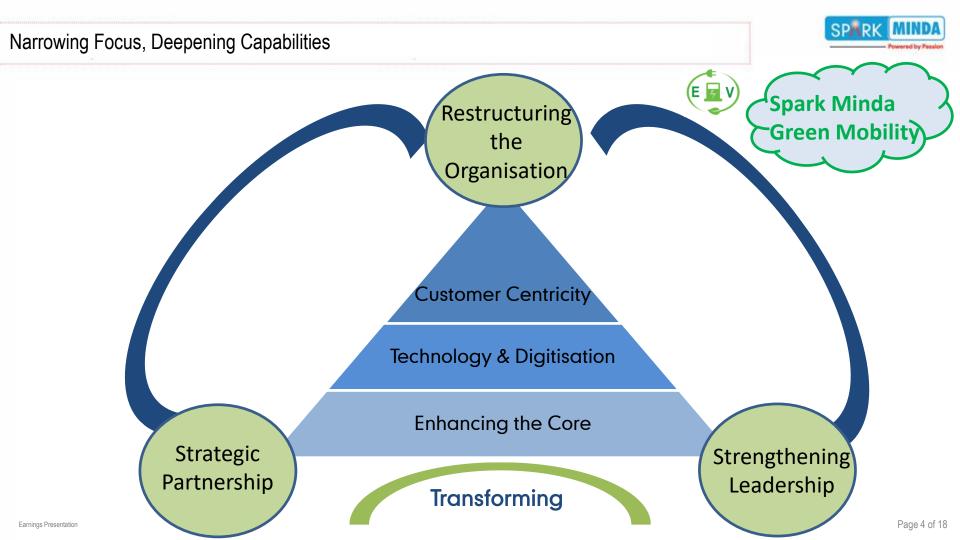








To be a dynamic, innovative and profitable global automotive organization for emerging as the preferred supplier and employer, to create value for all stakeholders.



Engineering Capability



Engineering Capability Expansion

Advanced Engineering & Electronics





225+ Engineers Embedded Software

Telematics & Connectivity

E&E and Light-weighting





50+ Engineers | WH Design E&E Architecture

40+ Engineers | Lightweighting

Power Electronics & Vehicle Access





15+ Engineers **Power Electronics**



50+ Engineers | Vehicle Access

~ 50 % in last 5 years





Total IPs/Patents

R&D Spending

Engineering Headcount

Engineering Capabilities to Address Future Trends





Electronics Hardware



Product Validation





Embedded Software



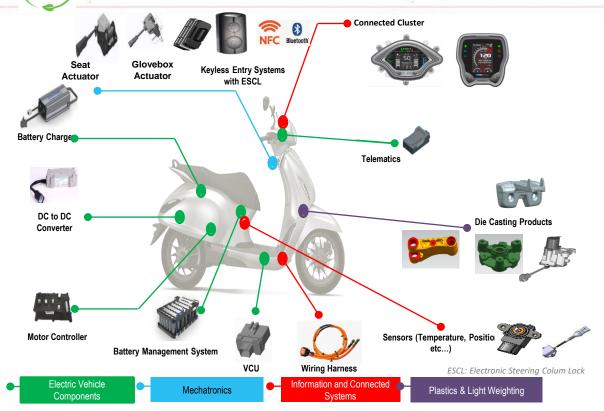


Mechatronics Engineering

SMIT: Spark Minda Technical Centre WH: Wiring Harness Earnings Presentation

E v Electric Vehicle:-



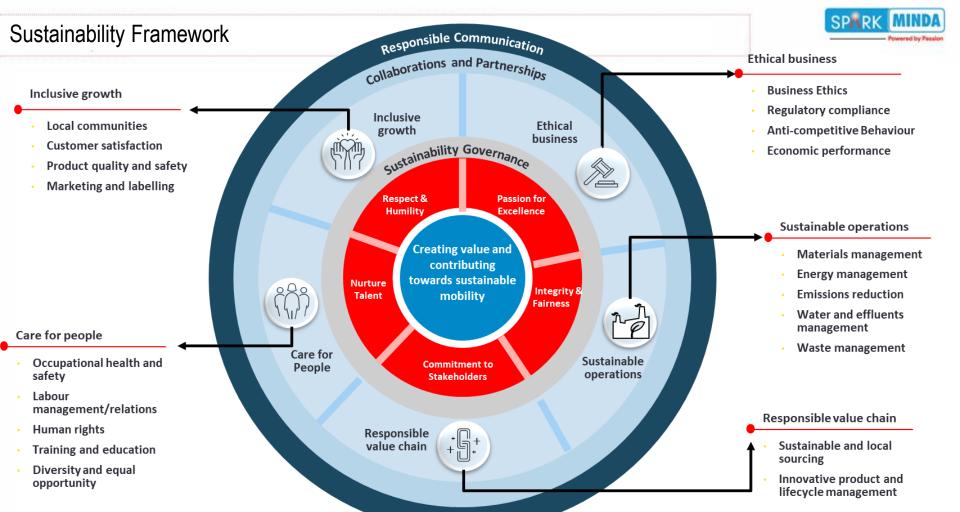


Order won for most of the product from Customers like .



Nearly 95% of our Product is Electric Vehicle Agnostic and it only enhances the content.





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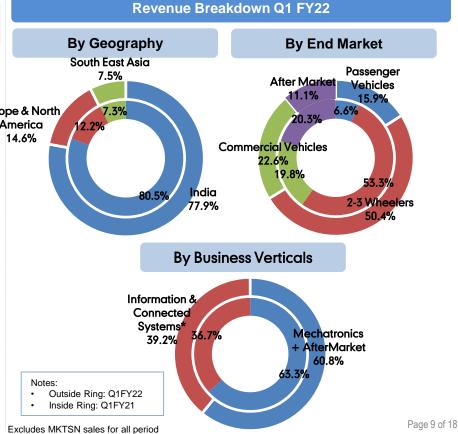


One of India's Leading Automotive Component Company



Diversified product portfolio, global customers, strong manufacturing and advanced R&D with six decades of automotive experience

Revenue	Rs. 23,679 mn (FY2021)
Business Verticals	 Mechatronics Information & Connected Systems Plastics & Interiors Aftermarket Electronic Manufacturing Excellence
Key Customers	Ampere, Ashok Leyland, Bajaj Auto, CNH, Hero Moto Corp, Honda Motorcycle and Scooter India, Hyundai, Mahindra & Mahindra, Maruti Suzuki, OLA Electric, Polarity, Revolt, Suzuki Motorcycle, TVS Motor, Tata Motors, VE Commercial Vehicles, Yamaha Motor
Manufacturing Facilities	30 Manufacturing facilities strategically located providing support to OEMs
R&D Capabilities	Advanced Engineering Centre of Electronics & Mechatronics in Pune (SMIT) and multiple specialised R&D Centre across India
Market Capitalisation (as of 30th June 2021)	Approx. Rs. 30,480 mn



Highlights of Q1 FY22



Enhancing Capabilities for New Business Opportunities and Customer Centricity

1. Revenue continues to grow better than the Industry



- 2. Electric Vehicle manufacturer gives strong lifetime order of Rs. 2,379 million
 - 3. New Business won exceeded Replacement Business for the Quarter
 - Joint Venture with INFAC signed during the Quarter for manufacturing of Vehicle Antenna System
- 5. Six new Patents filed in Q1 FY22 which include one in Cyber Security
- 6. Nearly 95% of temporary & permanent workers vaccinated with first dose of vaccination.

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Business Performance – Q1 FY22 Order won







Rs. 12,815 mnOrder Won Q1FY22



Rs. 2,378 mn From EV Players Lifetime Order Won

Rs. 4,947 mn Replacement Business Lifetime Order Won

Rs. 7,868 mn New Business Lifetime Order Won

Rs. 5,042 mn Lifetime Order Won 56% Replacement 2w/3w 85% Other Segments 15%

641

ASEAN

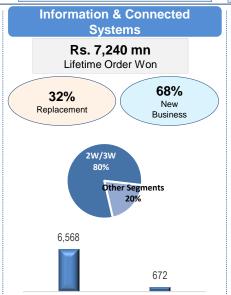
SSD

348

MVACL

332

DCD



MSIL

WH

Rs. 533 mn Lifetime Order Won 100% New Business 100% Passenger Vehicles

Rs. 1 mn
Lifetime Order Won

100%
New
Business

100%
Commercial
Vehicles

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Joint Venture update





Minda Corporation (India)

Joint Venture

(June 2021)



INFAC Corporation (South Korea)

Vehicle Antenna Manufacturing in JV partnership with INFAC, agreement completed in Jun 2021 Business Vertical: **E-Mobility Engineering**

Strategic Rationale

- Address growing demand of Shark Fin Antennas in PV segment in India, leveraging proven technology of INFAC
- Penetrate into LF Antenna Market Door Handles, Boot, Start/Stop
- · Increasing our share of business in passenger segment
- · Strong growth potential due to evolving autonomous vehicle and connected mobility
 - External communication of vehicles with IT infrastructure and other vehicles/devices is growing

Customers





Manufacturing Location

 Antenna and EV&CS operation planned at EME Plant, Chakan Pune

Product(s)

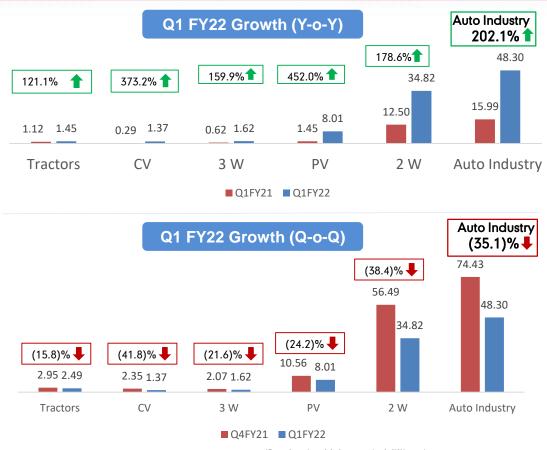
- Shark Fin Antenna
- Combi Pole Antenna
- Micro Pole Antenna
- LF Antenna



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Indian Automotive Industry Performance – Q1 FY22





Commentary

- Y-o-Y volume grew as last year was complete lockdown for most part of the Quarter.
- Onset of second wave of covid-19 had an adverse impact on automobile production for the quarter, the production volumes declined by 35.1% Q-o-Q to 48.30 Mn in Q1 FY22 from 74.43 Mn in Q4 FY21
- · Volumes were impacted by:-
 - Lockdown in most of the states in phases during the Quarter
 - Lower Consumer Sentiment

We remain cautiously optimistic for the remaining part of the financial year and hoping for slow but gradual recovery both in Economy as well as Automotive sales supported by higher spend on infrastructure and normal monsoon.

Source: SIAM and TMA India

(Production Volumes in Millions)

Consolidated Performance – Q1FY22



	Q1	Q1	Q4
(Rs. Million)	FY22	FY21	FY21
Operating Revenue	5,586	1,780	7,941
Growth %		213.8%	(29.7)%
EBITDA Margin (%)	308 5.5%	(203) (11.4)%	890 11.2%
Profit Before Tax (PBT) Margin (%)	85 1.5%	(453) (24.3)%	702 8.8%
PAT from continuing operations Margin (%)	71 1.3%	(363) (19.4)%	546 6.8%

Commentary

Overall Revenue of Rs. 5,586 million for the Quarter:

- Continued operation showed growth of 213.8% Y-o-Y and decline of 29.7% Q-o-Q
- Export helped us in Resilient Business performance and better than the Industry growth despite challenging macro-economic scenario EBITDA margin at 5.5% in Q1 FY22:—
 - · Impacted by lower fixed cost absorption due to second wave impacting the industry
 - · Lower Aftermarket Sales, Product Mix and Lag of Commodity price indexation had adverse impact
 - · Company continues to implement several cost control measures for fixed cost

Net Profit of Rs. 71 million

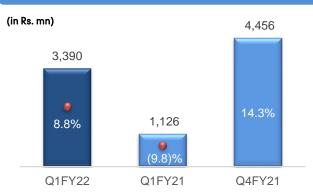
• Share of profit in JV of Rs. 26 million in Q1 FY22 as against loss of Rs. 58 million in Q1 FY21

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Business Verticals Performance – Q1 FY22



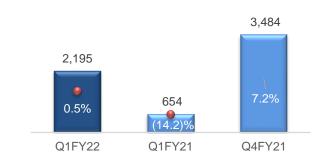




- The growth in revenue is seen Y-o-Y as last year was complete lockdown due to 1st wave of Covid.
- The de-growth in revenue Q-o-Q is seen due to second wave of Covid. Lower than market fall as export supported the vertical.
- EBITDA margin came at 8.8% due to
 - Lower operating leverage
 - Supported by various cost control measures

Information & Connected Systems

(in Rs. mn)



- The growth in revenue is seen Y-o-Y as last year was complete lockdown due to 1st wave of Covid.
- The de-growth in revenue Q-o-Q is seen due to second wave of Covid.
- EBITDA margin at 0.5% due to
 - Lower operating leverage as capacity utilization has fallen below 50%.
 - · Adverse product mix, lag of commodity indexation
 - Supported by various cost control measures

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Awards and CSR

Awards/Recognition and Corporate Social Responsibility – Q1 FY2022





((i) MAESTROS

CERTIFICATE

OCFI









Plasma donation drive Pune (dropped off)



Covid-19 vaccination drive for PwDs started in Pant nagar, Uttarakhand



Arogya health kit distributed to various villages as Covid-19 relief measure in Chennai





Covid-19 vaccination for community started in Chennai



New school project under the school adoption project inaugurated in Gadarpur, Uttarakhand

Thank You



This presentation contains statements that contain "forward looking statements" including, but without limitation, statements relating to the implementation of strategic initiatives, and other statements relating to Minda Corporation Limited ("Minda Corp" or the Company) future business developments and economic performance.

While these forward looking statements indicate our assessment and future expectations concerning the development of our business, a number of risks, uncertainties and other unknown factors could cause actual developments and results to differ materially from our expectations.

These factors include, but are not limited to, general market, macro-economic, governmental and regulatory trends, movements in currency exchange and interest rates, competitive pressures, technological developments, changes in the financial conditions of third parties dealing with us, legislative developments, and other key factors that could affect our business and financial performance.

Minda Corp undertakes no obligation to publicly revise any forward looking statements to reflect future / likely events or circumstances.



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