

**Interior System** 

# ASHOK MINDA GROUP Rund by Paysin

## Minda Corporation Limited

(NSE: MINDACORP; BSE: 538962)

**Investor Presentation** 

January 2018





Locks









Instrument Clusters

Wiring Harness

Door Handles

Starter Motors

Al & Zn Casting Parts

Plastic Component

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## Minda Corporation Limited ('Minda Corp')



#### One of the leading auto component companies

Listed on BSE and NSE

H1 FY18 Turnover Rs. 12,783 mn (US\$ 202 mn)

Market Capitalisation\* Approx. Rs. 44,583 mn (US\$ 704 mn); Promoter Holding – 70.2%

No. of Employees ~16,000

No of Plants

India (28 plants), Europe (3 plants), South East Asia (2 plants), North America (1 plant)

Ashok Leyland, Bajaj Auto, Maruti Suzuki, HMSI, Mahindra & Mahindra, Nissan, Tata Motors, Volkswagen, Yamaha Motors

India Ratings & Research (Fitch) – Long Term Rating: IND A+/ Stable; Short Term Rating: IND A1+

Market Cap as of 04 Jan 2018

**Global Customers** 

**Credit Rating** 

Conversation Rate: 1 INR = 63.37 US\$

## Minda Corporation at a glance



#### **Group Businesses of Minda Corporation**

Minda Corp (Consolidated)

Minda Management Services Limited (Corporate)

#### Safety Security and Restraint system

- Minda Corporation Ltd (Standalone) – Security Division, Die Casting Division & SMIT
- Minda VAST Access Systems Pvt. Ltd (50%)
- PT Minda Automotive Indonesia
- Minda Vietnam Automotive Co. Ltd.
- Minda Autoelektrik Ltd

#### Driver Information and Telematics System

- Minda SALLtd.
- Minda Stoneridge Instruments Ltd (51%)
- Minda Furukawa Electric Pvt. Ltd (51%)
- · El Labs India Pvt Ltd

#### Interior System

- Minda KTSN Plastic Solution GmbH & Co. KG
- Minda KTSN Plastic & Tooling Solutions Sp Zo.o
   Minda KTSN Plastic

Solutions s.r.o.

 Minda KTSN Plastic Solutions Mexico, S. de R.L. de C.V.

#### After Market

Minda Automotive Solutions

	Safety and Security System	Driver Information and Telematics System	Interior System
H1 FY18 Revenue (Rs. mn)	5,783	4,078	2,922
H1 FY18 Revenue (US\$ mn)	91	64	46
% of total Revenue	45%	32%	23%
Investor Presentation			

100% subsidiaries unless specified in parenthesis

## Safety, Security and Restraint System



Companies	Product Portfolio	Key Customers & No of Plants
Minda Corp (Standalone)	Complete Lock Lock for Off road Kit Vehicles Glove Box Locks Pannier Latches Gear Shift Lock Compressor Housing Intake Manifold	<ul> <li>Bajaj Auto</li> <li>TVS</li> <li>Ashok Leyland</li> <li>Yamaha</li> <li>HMSI</li> </ul>
Minda VAST Access Systems	Immobilizers Mechatronic Outside Door Handles Handles Handles Latches Less Antenna Steering Lock	Nissan M&M Tata Motors Maruti
PT Minda Automotive Indonesia	Locksets Speedometers	• Yamaha • Suzuki
Minda Vietnam Automotive	Locksets Wiring Harness	<ul><li>Kawasaki</li><li>Piaggio</li><li>1</li></ul>
Minda Autoelektrik	Alternator Starter Motor	<ul><li>Escorts</li><li>Magneton</li><li>ITL</li><li>TAFE</li><li>CNH</li></ul>
	H1 F	Y18

	H1 FY18
Revenue (Rs. mn)	5,783
% of total Revenue	45%
 Investor Presentation	

## Driver Information and Telematics System



Minda SAI*  Plastic Interiors  P	Companies			Product Portfolio			Key Customers & N	No of Plants
Minda Furukawa  Wiring Harness  Steering Roll Connector  Junction Box  Grommets  • Renault-Nissan • Honda  • Honda  • HMSI About Honda	Minda SAI*	Wiring Harness Solutions	Terminals	Connectors	Battery Terminals	Plastic Interiors	<ul><li>HMSI</li><li>TVS</li><li>Ashok Leyland</li></ul>	9
Ivilliad Stollerage Ashak Layland	Minda Furukawa	Wiring Harness	Steering Roll Connector	Junction Box		Grommets	Renault-Nissan	3
Instruments  Temperature Sensors  Fuel Level Sensors  Speed Sensors  Instrument Cluster  A Bajaj Auto  M&M	Minda Stoneridge Instruments	Temperature Sensors	Fuel Level Sensors	Speed Sensors	Instrum	ment Cluster	<ul><li>Ashok Leyland</li><li>Bajaj Auto</li></ul>	2

	H1 FY18
Revenue (Rs. mn)	4,078
% of total Revenue	32%

<sup>\*</sup>Minda SAI acquired EI Labs India Pvt Ltd in Sep 2017

## **Interior Systems**



#### **Key Customers & No of Plants Companies Product Portfolio** Minda KTSN Plastic Solution GmbH & Co. KG Steering Middle Arm Structural (Germany) Seat Panel Glove Box Ash Trav Cup Holder Column Oil Sump Parts Connectors Rest Minda KTSN VW Group (Audi Plastic & Tooling and Porsche Solutions Sp Zo.o Group) (Poland) Automotive Mechanical Tooling 4\* **BMW** Minda KTSN Plastic Solutions Daimler s.r.o Air Vent (Czech Republic) Ash Tray Cup Holder Minda KTSN Plastic Solutions Mexico, S. de R.L. Steering Column shroud de C.V. I-panel hang-on parts Glove Box

	H1 FY18
Revenue (Rs. mn)	2,921
% of total Revenue	23%

<sup>\*</sup> The Company inaugurated the new plant at Queretaro Industrial Park-II Puerto, Mexico in April 2017

Minda KTSN entered into a 50:50 Joint Venture with SBHAP, China (a BAIC group subsidiary) in Aug 2016

With the support of Minda KTSN, Minda SAI also manufactures Plastic Interiors Products

## After Market



#### **Product Portfolio** Company 2/3W Locks Door Handles Sensor Clutch Plates Control Cables Minda Automotive Solutions Ltd Wiring Harnesses Glow Plug **Brake Shoe** Instrument Cluster Wiper Blades Filters

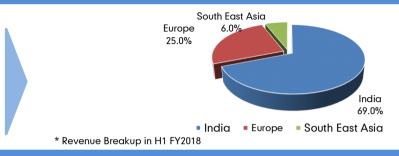
- Aftermarket sales contributes about 8% to the total revenues
- Sales from Aftermarket is included in the respective business segments

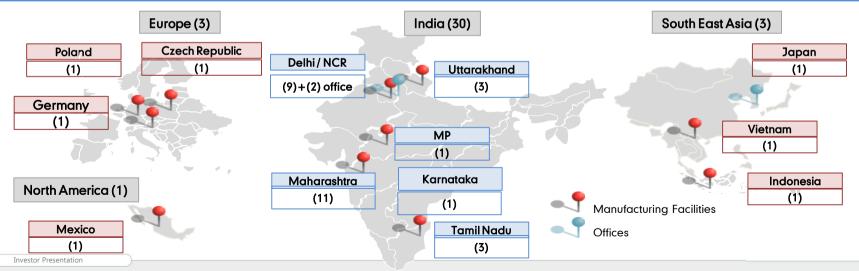
## Key Markets



#### Manufacturing facilities strategically located globally providing support to OEMs

Location	Safety and Security System	Driver Information and Telematics System	Interior System
India	13	15	
Europe			3
North America			1
South East Asia	2		
Total	15	15	4





## **Key Customers**



#### 2-3 Wheelers





Royal Enfield









































## Commercial & Off Highway Vehicles



Mahindra





















**S** NEW HOLLAND





#### Others























#### Revenue Breakdown by End Market (H1 FY2018)





## Regulatory Changes – Ind AS



#### Significant Changes on account of Ind AS

- The company has adopted IND AS w.e.f. April 01, 2017 and accordingly results for the previous period have been re-grouped / re-classified
- Moved from line by line consolidation to equity method of accounting consolidation:-
  - Subsidiaries / Joint Ventures Minda Furukawa, Minda Stoneridge & Minda VAST
- Sales grossed up with excise duty and net of cash discounts



#### Consolidated Financial Performance: Q2 FY2017-18 vs Q2 FY2016-17

- Total revenues from operations increased by 10.9% y-o-y to Rs. 6,550 million (US\$ 103 mn)
- EBITDA margins increased to 11.5% from 8.9% in the same period last year
  - EBITDA increased by 43.2% y-o-y to Rs. 750 mn (US\$ 12 mn)
- Net profit stood at Rs. 421 million (US\$ 7 mn), margins stood at 6.4%
- As at 30<sup>th</sup> Sept 2017, Net Debt / Net Worth was 0.99x and ROCE was 14.1%

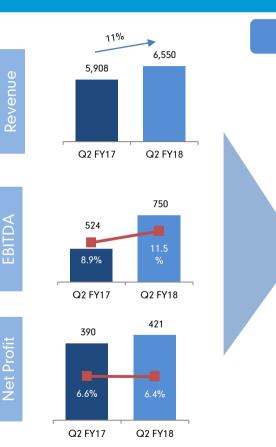
#### **Operational Performance**

- Received approx. Rs. 12,000 million (US\$ 189 mn) of orders (lifetime value) across domestic businesses and exports:
  - Safety, Security and Restraint System Rs. 6,000 million (US\$ 95 mn), Driver Information and Telematics System Rs. 3,600 million (US\$ 57 mn), Interior System Rs. 2,400 million (US\$ 38 mn)
- The Company is focused on enhancing exports of legacy products. During the quarter, the Company won approx. Rs. 1,600 million (US\$ 25 mn) of export orders
- Minda Corp (Die Casting Pune) commenced commercial operations in Q2 FY2017-18
- Minda Corp is in the process of setting up production line for new product 'Control Cables' at Pant Nagar plant



	C	22	у-о-у	Q1	<i>q-o-q</i>	Half Ye	ar Ended	у-о-у
(Rs. Million)	FY2018	FY2017	Growth (%)	FY2018	Growth (%)	FY2018	FY2017	Growth (%)
Revenue from Operations	6,550	5,908	10.9%	6,233	5.1%	12,783	11,137	14.8%
Other Income	22	82		25		47	111	
EBITDA	750	524	43.2%	443	69.3%	1,194	1,012	18.0%
Margin (%)	11.5%	8.9%		7.1%		9.3%	9.1%	
Profit Before Tax (PBT)	565	479	17.9%	290	94.9%	855	807	5.9%
Margin (%)	8.6%	8.1%		4.6%		6.7%	7.2%	
Profit After Tax (PAT)	421	390	7.9%	230	82.7%	651	645	0.9%
Margin (%)	6.4%	6.6%		3.7%		5.1%	5.8%	





#### Commentary – Q2 FY2017-18 vs. Q2 FY2016-17

- The revenues increased by 11% y-o-y in Q2 FY2017-18 on account of steady growth across business systems
- EBITDA margin increased by 260 bps
  - Increased volumes across business systems
  - Better product mix
  - Reduction in employee costs
  - The R&D cost at SMIT increased by Rs. 25 mn
- Increase in depreciation provision due to expansion projects
- Finance cost was higher on account of new investments towards expansion at Minda KTSN and MCL Die Casting plant
- The Other Income was lower by Rs. 61 mn during the period

Notes: All figures in Rs. mn







#### Sales breakup for H1 FY2018 of Key Subsidiaries\*



Revenue breakup for Joint Venture Companies for H1 FY2018 (not included in consolidation)

Joint Venture	Sales (Rs. mn)
Minda Furukawa	2,293 (US\$ 36 mn)
Minda Stoneridge	2,249 (US\$ 35 mn)
Minda VAST	1,346 (US\$ 21 mn)

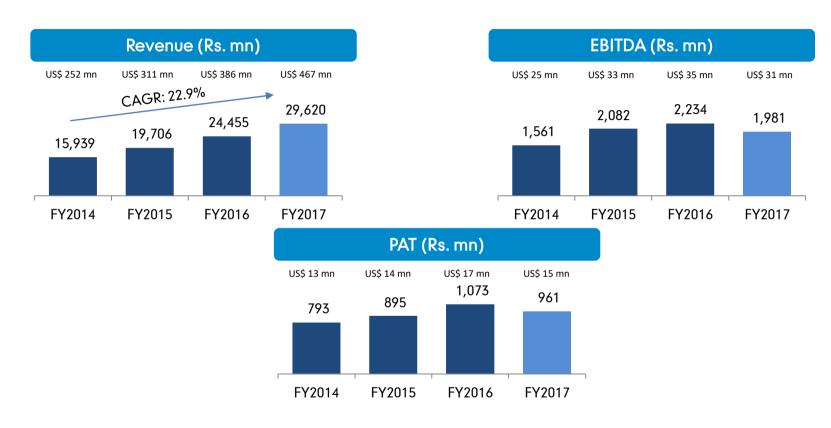
Investor Presentation

Note\*:

Inter-company adjustments, consolidated elimination not considered

## Consolidated Annual Financial Performance Trend





## Consolidated Leverage Position



Particulars (Rs. million)	30 Sept. 17
Long Term Borrowings	2,829 (US\$ 45 mn)
Short Term Borrowings	4,800 (US\$ 76 mn)
Total Debt	<b>7,629</b> (US\$ 120 mn)
Less: Cash & Cash Equivalents	884 (US\$ 14 mn)
Net Debt	<b>6,745</b> (US\$ 106 mn)
Net Worth	<b>6,838</b> (US\$ 108 mn)
Net Debt / Net Worth	0.99x

Agency	Instrument	Rating
	Long-Term Funds	IND A+ / Stable
India Ratings & Research (Fitch)	Short-Term Funds	IND A1+
	Commercial paper	IND A1+

## **Operational Updates**



#### Significant Orders Booked – Approx Rs. 12,000 mn

## Safety, Security and Restraint System (Lifetime order worth approx. Rs. 6000 mn)

- Additional orders received for Die casting business (life time business order of Rs. 480 mn; including exports orders of Rs. 400 mn)
- In ASEAN business, received orders for Locksets (life time business value of approx. Rs. 450 mn)
- Received orders from two wheeler OEMs for products such as FT cap, Lock set (life time business order approx Rs. 4500 mn, including Rs. 420 mn for exports)
- Orders received for Starter Motors (life time business order of approx. Rs. 570 mn, which including Rs. 240 mn of exports)

#### Driver Information and Telematics System (Lifetime order worth approx. Rs. 3600 mn)

- Orders received for Wiring Harness from leading OEMs in India (life time business order of approx Rs. 3040 mn)
- Order Received for Instrument Cluster and Sensors from leading two-wheeler OEM (life time business order of approx Rs. 560 mn including exports order of Rs. 50 mn)

#### Interior System

(Lifetime order worth approx. Rs. 2400 mn)

- Minda KTSN received orders for Interior Plastic Components from European OEM (life time business order of approx Rs. 2130 mn)
- Minda SAI (Component Division) received orders for Interior Plastic Components from domestic OEMs (life time business order approx. Rs. 270 mn)

#### New Product - 'Control Cables'

- Minda Corp is in the process of setting up production line for new product 'Control Cables' at Pant Nagar plant
- The Company has already been awarded its first order from a global two-wheeler OEM in India for Control Cables

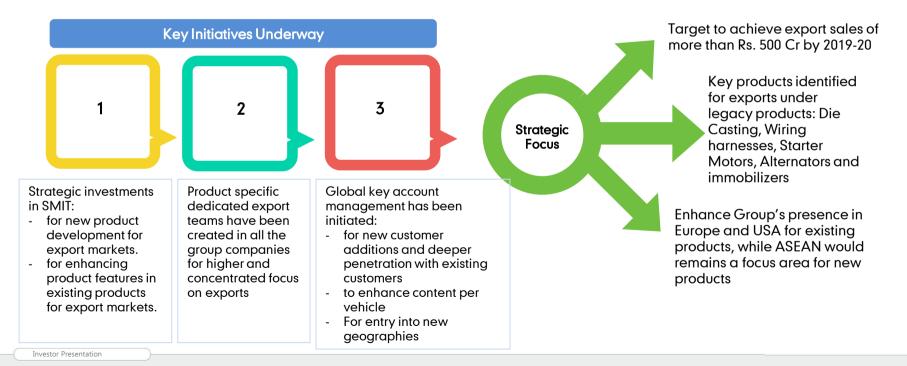


## **Future Growth Areas**

## Exports - Key Focus Area



- Total Group Exports are expected to reach Rs. 500 Crores by FY2019-20. Growth in exports are majorly being witnessed in the legacy products under Safety, Security and Restraint System
- The Group has approx. 30 satisfied customers in more than 20 countries including BorgWarner, Piaggio, Yamaha, Kawaski and Suzuki

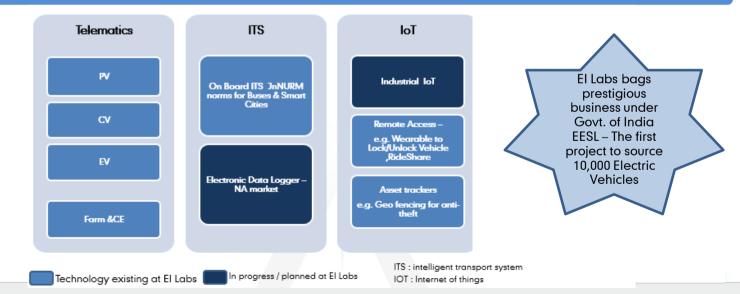


## Acquisition of El Labs, a connected mobility and IoT solutions Co.



- Acquired El Labs India Pvt Ltd in August 2017
- · Located in Bangalore, El Labs India Pvt Ltd delivers interdisciplinary products in the connected mobility, ITS and IoT space
- The acquisition will enable the group to
  - expand into fast growing Connected Mobility market in India and abroad across Vehicle segments
  - start providing cutting edge Internet of Things (IoT) solutions for Automotive and other related applications
  - enhance in-house technology enabled expertise of the Group
  - leverage usages of acquired technology in existing product portfolio of Group to create a value add for customers

#### El LABS – Company at a Glance: Product Portfolio



## **Key Growth Drivers**



#### SMIT, Pune

Connected Car Connected Commercial Vehicle / Tractor Connected Cluster



#### **Future Growth Areas**



#### MCL: Greenfield expansion for Die Casting Plant at Pune

- Minda Corp (Die Casting Pune) commenced commercial operations in Q2 FY2017-18
- Facilities include:
- Aluminium Gravity and Low Pressure Die Casting with machining
- · Separate machine shop with focus on precision parts Compressor Housing
- Existing production capacity at Pune is 4,600 MT p.a. and FY2019-20 target capacity is 9,600 MT p.a.
- Capital investment of Rs. 1,000 million (US\$ 16 mn) in FY2016-18; expected annual sales of Rs. 2,000 million (US\$ 32 mn) by 2019-20. Total order booked for this plant of approx. Rs. 1,750 million (US\$ 28 mn) per annum (i.e. life time value of Rs. 8,750 million)





#### Spark Minda Technical Centre (SMIT), Pune

- SMIT is the Advanced Engineering Centre of Electronics & Mechatronics, Spark Minda , Ashok Minda Group
- Enabling & increasing advanced engineering / technologies of existing businesses of Spark Minda & support 'Electronification'
- Expanding Spark Minda footprints in automotive systems area other than Legacy products (eg Electrification, Connected Mobility solutions, ADAS etc)
- Establishing EMC testing, HIL testing, Proto shop & Reliability engineering to increase the quality & efficiency of R&D
- To help build up the products for the automotive mechatronics engineering use
- EMC facility is operational; 2<sup>nd</sup> Tier 1 to have EMC / EMI in India
- Around 65 engineers on board as on date; 5 patents filed so far
- The Company plans to invest approx. Rs 250 million opex and capex by 2017-18







#### **Future Growth Areas**



#### Minda KTSN: Greenfield Plant at Mexico

- Minda KTSN (Interior System Mexico) commenced commercial production in Q1 FY2017-18
- Total area of the plant is c. 17,320 sqm.
- Received orders for the manufacturing of parts including Glove Box, St. Column, End Cap, Hang on parts and others. Total orders received of approx. Euro 25 million per annum
- Capital investment of Rs. 1,000 million (US\$ 16 mn) in FY2016-18; expected annual sales of Rs. 1,750 million (US\$ 28 mn) by 2019-20





#### Minda KTSN: 50:50 Joint Venture with SBHAP, China (a BAIC group subsidiary)

- Located in Zibo, Shandong Province
- Acquired land with an overall size of approx. 10,000 sqm.
- Construction is expected to be completed in FY2017-18
- Products: 'Plastic Oil Pans & Cylinder Head' along with other plastic under-bonnet / interior parts
- Target customers: CV OEMs such as Daimler, Foton etc having manufacturing plants in China



## **Key Growth Drivers**



#### Focused approach to tap potential growth opportunities

- Incremental demand of electronics and technological advanced products such as EFI/EMS

  Systems, ABS and CBS, EGT/EGRT Sensors, ISG, ADAS, connected cars, PM Sensors / Soot, Body Control Modules etc in non legacy product business
  - Focus on new technologies in legacy products such as PEPS, Electronic Clusters, 2-Wheeler electronic locks, Bracketless Door Handles & Low Cost Immobilizer
  - Strong focus on: New Customer Additions, Unaddressed Vehicle Segment (eg Off-road vehicles) and Emerging Future Segments (eg electric vehicles). Steering Roll Connector (SRC) sales expected to increase with air bags becoming mandatory in near future
- 4. Strong focus on increasing export business and expanding overseas operations

powered by Paysion

## Improvements and Potentials



#### Improvement plan continues to be undertaken in FY2017-18

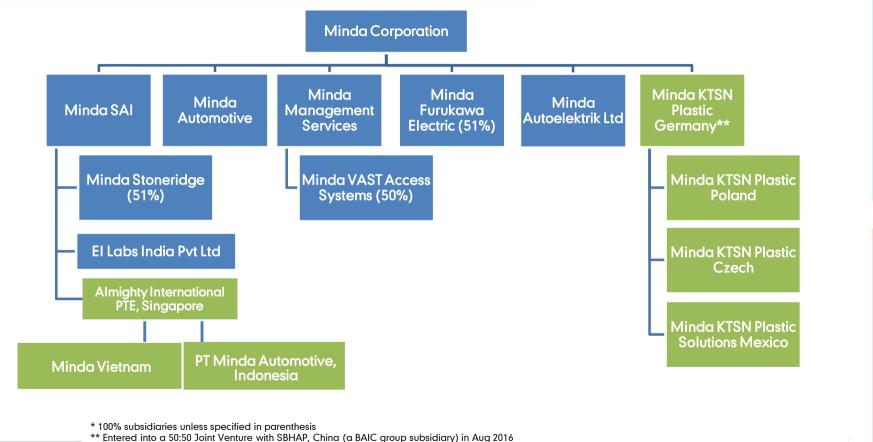
S. No	Particulars
1	Minda Furukawa action plan for improvement underway
2	Optimization of employee cost
3	Increase in better margin business in export and electronics
4	Margin improvements in Minda KTSN



## Annexures

## **Group Operating Structure**





## Group at a glance



Company	End Market *	Plant Locations / Offices
Minda Management Services Ltd.     -		Gurgaon
Minda Corporation Ltd.	2/3 W, CV, Tractors, Off Road Vehicles	Aurangabad (2), Greater Noida, Noida, Pant Nagar (2), Pune (4)
Minda VAST Access Systems Pvt. Ltd.	PV	Manesar, Pune
PT Minda Automotive Indonesia	2 W	Indonesia
Minda Vietnam Automotive Co. Ltd.	2 W	Vietnam
Minda Autoelektrik Ltd	CV, Agriculture Machinery, Construction Equipment	Bawal
Minda Furukawa Electric Pvt. Ltd.	PV	Bawal, Chennai, Noida, Tihar Jail
Minda Stoneridge Instruments Ltd.	2/3 W, PV, CV, Tractors	Chennai, Pune
rd , • Minda SAI Ltd. e	2/3 W , CV, PV	Chennai (2), Greater Noida (2), Haridwar, Murbad, Pithampur, Pune, Yerwada Jail
El Labs India Pvt Ltd.		Bangalore
Minda KTSN Plastic Solution GmbH & Co. KG	PV, CV	Germany
Minda KTSN Plastic & Tooling Solutions Sp Zo.o	PV, CV	Poland
Minda KTSN Plastic Solutions s.r.o.	PV, CV	Czech Republic
Minda KTSN Plastic Solutions Mexico, S. de R.L. de C.V.	PV, CV	Mexico
o.  • Minda Automotive Solutions Ltd.	2/3 W, PV, CV, Tractors	Noida
Spark Minda Foundation	-	
	• Minda KTSN ent	• Minda KTSN entered into a 50:50 Joint Venture with



#### **Eminent and Experienced Board of Directors**



Mr. Ashok Minda Chairman and Group CEO



Mr. Sudhir Kashyap

Executive Director & CEO



Mr. R. Laxman
Director & Group President, Finance



Mr. Avinash P. Gandhi

On the Board of Lumax Industries, Indo Alusys, Hyundai, Havells India, EV Motors, Fag Bearings and QRG Enterprises



Mr. Rakesh Chopra

On the Board of GPR Enterprises, Kempty Cottages, Bharat Gears, Axles India and Cleantec Infra



Mr. Ashok Kumar Jha

On the Board of Setco Automotive, Great Eastern Energy Corporation, Nuziveedu Seeds & Xpro India



Ms. Pratima Ram

On the Board of Havells India, Suzlon Energy, Deccan Gold Mines Limited, SF Forge Limited

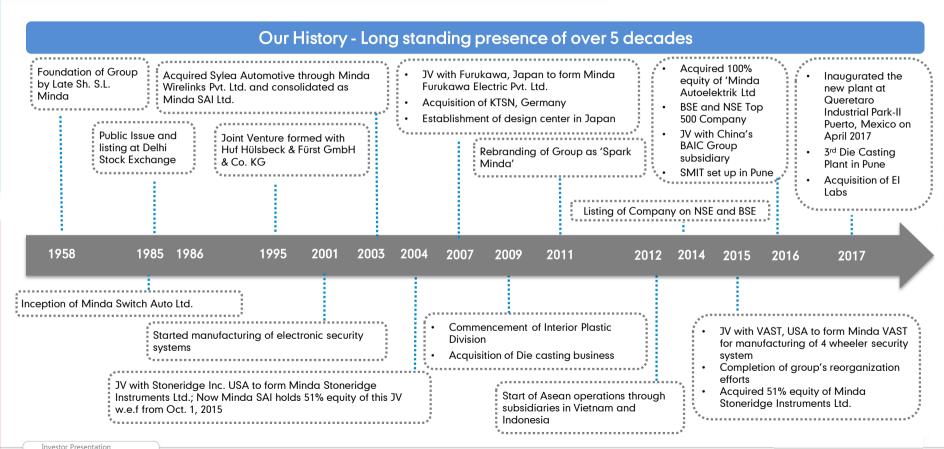
## Our Team



	Senior Management Description		
		Ashok Minda Chairman and Group CEO	<ul> <li>Over 30 years of experience in the Auto Industry</li> <li>Member of various Committees of the Company's Board</li> <li>The Group under the leadership of Mr. Minda broke new frontiers by joining hands with world renowned companies of USA, Germany, Japan, France etc.</li> </ul>
		N. K. Taneja Group Chief Marketing Officer	<ul> <li>Association of approx. 20 years with the Company</li> <li>Specialization in General Management, Marketing and Business Strategy</li> <li>Worked with eminent companies like L&amp;T, Phillips, Harman International (USA), Manesmaan Group (Germany)</li> <li>CS and CWA by qualification</li> </ul>
		R. Laxman Director and Group President, Finance	<ul> <li>25 Years of experience in Finance, Merger &amp; Acquisition and Private Equity</li> <li>Previously with Kotak PE and Kotak Investment Bank</li> <li>MBA (Finance) and CWA by qualification</li> </ul>
		Sudhir Kashyap ED and CEO, Minda Corporation	<ul> <li>Over 25 years of experience in Automotive Components Industry</li> <li>Associated with the group for over 12 years</li> <li>Prior to joining Minda Corp, he worked with Anand Group</li> <li>Mechanical Engineer and IIM Ahmedabad graduate</li> </ul>
	3	Sanjeev Saxena CEO, Minda SAI and Minda Stoneridge	<ul> <li>Over 25 years of experience</li> <li>8 years of International experience based out of Singapore and China</li> <li>Served as MD and Country Manager, Delphi Packard India</li> <li>Mechanical Engineer by qualification</li> </ul>
		Vinayak Hegde MD, Minda KTSN Plastic Solutions	<ul> <li>Experience of over 17 years in auto component industry globally in the field of Management, Customer handling, Operations, Business Acquisitions &amp; Mergers</li> <li>B.E and MBA by qualification</li> </ul>
		Sanjay Aneja CFO, Minda Corporation	<ul> <li>Work Experience of ~26 years with 16 years of experience in automotive industry</li> <li>Specialized in Finance &amp; Strategy with strength in General Management, Strategic Funding, Merger &amp; Acquisition, Corporate Finance, Corporate Affairs, Capital &amp; Financial Markets, Networking in Domestic &amp; International finance &amp; banking communities both at Domestic and International Level</li> <li>CA and CS by qualification</li> </ul>
		Ajay Sancheti Head -Group Legal and Company Secretary	<ul> <li>Associated with Minda Group for approx. 20 years</li> <li>Extensive experience in international corporate restructuring, mergers and acquisitions, corporate governance and capital market</li> <li>Specialization in Cross Boarder Merger &amp; Acquisition, Joint Ventures, funding, Foreign Exchange matters etc</li> <li>Extensive networking with global legal firms/advisors</li> <li>Mr. Sancheti is a Law graduate and Fellow member of The Institute of Company Secretaries of India</li> </ul>
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## Journey So Far





## **Investors Information**



#### Market Data (4 Jan 2018)

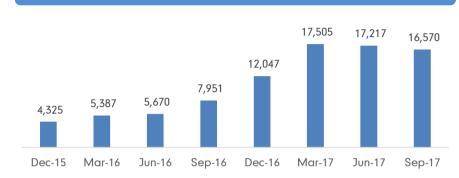
Market Cap. (Rs. mn)	44,583 (US\$ 704 mn)
Outstanding Shares (mn)	209.3
52 week High/Low	229/86.10
Bloomberg / Reuters Ticker	MDA:IN / MINC.NS

#### Shareholding Pattern

\_\_\_\_\_

(ln %)	Dec 31, 2016	Mar 31, 2017	Jun 30, 2017	Sep 30, 2017
Promoters	70.2	70.2	70.2	70.2
Public	27.2	27.2	27.2	27.2
Others	2.6	2.6	2.6	2.6
Total	100.0	100.0	100.0	100.0

#### No. of Shareholders



#### Average Daily Trading Volumes (BSE & NSE)

	No. of Shares	Rs. (000)	\$ (000)
Aug	321,021	34,933	538
Sep	1,955,930	261,117	4,023
Oct	812,608	116,873	1796
Nov	1,395,704	255,316	4018
Dec	1,008,746	205,635	3236
3 month Avg	1,072,353	192,608	3,031

## **Analyst / Investor Plant Visit**



#### Second Annual Plant Visit organized in Pune, Maharashtra for Equity Capital Markets









- Minda Corporation organized its second annual plant visit on 22<sup>nd</sup> September 2017 for research analysts and investors
- The plant visit included group companies
  - Minda Stoneridge Instruments Limited
  - Minda Corporation Limited Security Division
  - Minda Corporation Limited
     Greenfield plant (Die casting)
  - Minda VAST Access Systems Private Limited
  - R&D facility Spark Minda Technical Centre
- Initiative to bring together capital market participants and the operational team at the grass root level to discuss detailed manufacturing processes

## Corporate Social Responsibility







Family Planning and Reproductive Health Program





Spark Minda Foundation - Received 4th CSR Impact Award at India CSR Summit 2017





Inaugurated New Center and Beauty Culture Program at Aakarshan,
Greater Noida



Industrial Academia Partnership - MOU signed between DTTE Govt. NCT Delhi and Spark Minda Foundation



Industrial Academia Partnership - MOU signed between DTTE Govt. NCT Delhi and Spark Minda Foundation

## **Key Investment Themes**





High value, technologically advanced products; global presence with 34 plants





Technological tie ups with global automotive component manufacturers





Well diversified customer base, product portfolio and business segments





Low leverage providing significant flexibility for organic / inorganic growth





Professionally run company with strong second line management





Strong and independent board at Minda Corporation and its subsidiaries



#### Thank You

This presentation contains statements that contain "forward looking statements" including, but without limitation, statements relating to the implementation of strategic initiatives, and other statements relating to Minda Corporation Limited ("Minda Corp" or the Company) future business developments and economic performance.

While these forward looking statements indicate our assessment and future expectations concerning the development of our business, a number of risks, uncertainties and other unknown factors could cause actual developments and results to differ materially from our expectations.

These factors include, but are not limited to, general market, macro-economic, governmental and regulatory trends, movements in currency exchange and interest rates, competitive pressures, technological developments, changes in the financial conditions of third parties dealing with us, legislative developments, and other key factors that could affect our business and financial performance.

Minda Corp undertakes no obligation to publicly revise any forward looking statements to reflect future / likely events or circumstances.

















#### MINDA CORPORATION LIMITED

(CIN: L74899DL1985PLC020401)

#### Corporate Office:

Plot No: 68, Echelon Institutional Area, Sector - 32, Gurugram - 122001 Tel: +91 124 469 8400 • Fax: +91 124 469 8450

Registered Office:

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