

Interior Systems



Driver Information And Telematics Systems



Safety, Security And **Restraint Systems**



MINDA CORPORATION LIMITED

(NSE: MINDACORP; BSE: 538962)















Locks

Door Handles Instrument Clusters Wiring Harness

Starter Motors Plastic Components

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Company and Business

Minda Corporation Limited ('Minda Corp')



One of the leading auto component companies

Listed on BSE and NSE

FY17 Turnover Rs. 29,620 mn

Rs. 21,287 mn (Promoter Holding – 70.2%)

No. of Employees ~16,000

Market Capitalisation*

No of Plants

India (25 plants), Europe (3 plants), South East Asia (2 plants), North America (1 plant)

Ashok Leyland, Bajaj Auto, Maruti Suzuki, HMSI, Mahindra & Mahindra, Nissan, Tata Motors, Volkswagen, Yamaha Motors

Global Customers

Credit Rating

Investor Presentation

* Market Cap as of 31 May 2017

Group Businesses



Minda Corp (Consolidated) Minda Management Services Limited (Corporate)

Safety, Security and Restraint System

- Minda Corp (Standalone) Security Division, Die Casting Division & SMIT
- Ltd (50%)
- PT Minda Automotive Indonesia
- Minda Vietnam Automotive Co. Ltd

Minda VAST Access Systems Pvt.

· Minda Autoelektrik Ltd

Driver Information and Telematics System

- Minda Furukawa Electric Pvt. Ltd (51%)
- Minda Stoneridge Instruments Ltd (51%)
- Minda SAI Ltd

Interior System

- Minda KTSN Plastic Solution GmbH & Co. KG
- Minda KTSN Plastic & Tooling Solutions Sp Zo.o
- Minda KTSN Plastic Solutions s.r.o.
 Minda KTSN Plastic
- Minda KTSN Plastic Solutions Mexico, S. de R.L. de C.V.

After Market

Minda Automotive Solutions Ltd

	Safety, Security and Restraint System	Driver Information and Telematics System	Interior System
FY17 Revenue (Rs. mn)	11,430	14,058	4,132
% of total Revenue	39%	47%	14%

Safety, Security and Restraint System



Companies

Product Portfolio

Key Customers & No of Plants

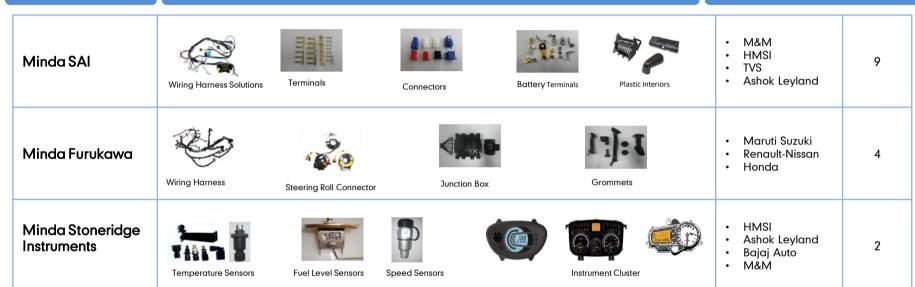
Minda Corp (Standalone)	Complete Lock Kit Vehicles Glove Box Locks Complete Lock Vehicles Glove Box Locks Complete Lock Vehicles Glove Box Locks Complete Lock Vehicles Gear Shift Pressure Die Casting Compressor Housing Intake Manifold	Bajaj AutoTVSAshok LeylandYamaha
Minda VAST Access Systems	Immobilizers Mechatronic Outside Door Handles Handles Handles Handles Latches Less Antenna Steering Lock	NissanM&MTata MotorsMaruti
PT Minda Automotive Indonesia	Locksets Speedometers	Yamaha Suzuki
Minda Vietnam Automotive	Locksets Wiring Harness	Kawasaki Piaggio 1
Minda Autoelektrik	Alternator Starter Motor	 Escorts Magneton ITL 1 TAFE CNH
	Q4 FY17	FY17

Revenue (Rs. mn)	2,999	11,430
% of total Revenue	39%	39%
Investor Presentation		

Driver Information and Telematics System



Companies Product Portfolio Key Customers & No of Plants



	Q4 FY17	FY17
Revenue (Rs. mn)	3,672	14,058
% of total Revenue	48%	47%

Interior Systems



4,132

14%

Companies				Prod	uct Portfo	olio				Ke	ey Customers & N	No of Plants
Minda KTSN Plastic Solution GmbH & Co. KG (Germany)	Oil Sump	Quick Connectors	Middle Arm Rest	Seat Panel	Glove Box	Ash Tray	Cup Holder	Steering Column	Structural Parts			
Minda KTSN Plastic & Tooling Solutions Sp Zo.o (Poland)		Automotive		Mechanical		Elect	ronics	To	poling		VW Group (Audi and Porsche Group) BMW	4*
Minda KTSN Plastic Solutions s.r.o (Czech Republic)	Air V	/ent	4	Ash Tray	£	di	Cup H	older			Zaime.	
					Q4	4 FY17					FY17	

945

13%

Revenue (Rs. mn)

% of total Revenue

^{*} The Company inaugurated the new plant at Queretaro Industrial Park-II Puerto, Mexico in April 2017

Minda KTSN entered into a 50:50 Joint Venture with SBHAP, China (a BAIC group subsidiary) in Aug 2016
 With the support of Minda KTSN, Minda SAI also manufactures Plastic Interiors Products

After Market



Product Portfolio Company 2/3W Locks Door Handles Sensor Clutch Plates Control Cables Minda Automotive Solutions Ltd Wiring Harnesses Glow Plug **Brake Shoe** Instrument Cluster Wiper Blades Filters

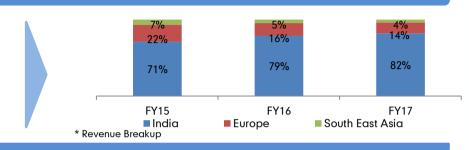
- Aftermarket sales contributes about 10% to the total revenues
- Sales from Aftermarket is included in the respective business segments

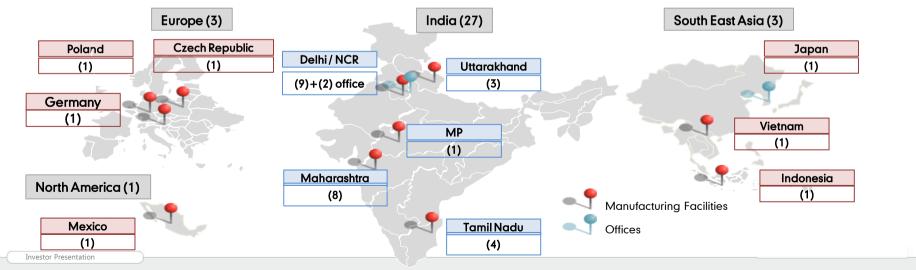
Key Markets



Manufacturing facilities strategically located globally catering to OEMs

Location	Safety and Security Systems	Driver Information and Telematics Systems	Interior Systems
India	10	15	
Europe			3
North America			1
South East Asia	2		
Total	12	15	4





Key Customers and Revenue Breakdown



2-3 Wheelers





















Passenger Vehicles





















Commercial & Off **Highway Vehicles**









DAIMLER









TAFE









Others















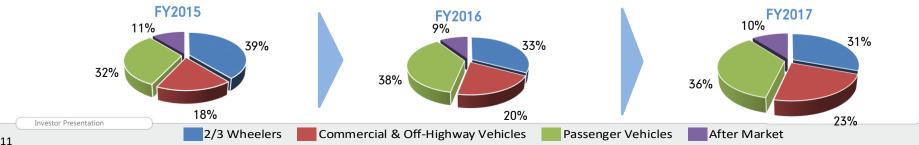








Revenue Breakdown by End Market



Our Partners



Joint Ventures & Technology Tie ups with Leading Global Firms

Partner	Country	Minda Group's Stake/ Company	Year of JV	Segment	Key Products (JV)	Summary
FURUKAWA ELECTRIC Furukawa Electric Co. Ltd.	Japan	51% / Minda Furukawa Electric Pvt Ltd	2007	Driver Information and Telematics System	Wiring Harness, Terminals, Relay Box, Related Coupler Terminals, Junction Box, Steering Roll Connector	 Furukawa electric is a Tokyo listed electronic equipment manufacturing company With approximately ¥900 bn of annual sales, the Group's presence consists of over 100 companies globally across telecommunications, electronics, new materials and automotive products
Stoneridge Stoneridge Inc.	USA	51% / Minda Stoneridge Instruments Ltd	2004	Driver Information and Telematics System	Instrument Clusters, Dashboard Clocks, Fuel Level Sensors, Dashboard Assemblies, Speed Sensors, Temperature Sensors	 Stoneridge Inc. is a NYSE listed leading manufacturer of electronics instruments With approximately \$700 mn in annual sales, Stoneridge's footprint encompasses more than 25 locations in 12 countries
Vehicle Access Systems Technology (VAST) LLC	USA	50% / Minda Vast Access Systems Pvt. Ltd	2015	Safety Security and Restraint system	Locks & Keys, Steering Column Locks, Immobilizers, Latches, External & Internal Door Handles & Back Door Openers, Remote Controls, PEPS, Hood, Tail & Seat Latches, ESCL, Power Closure for 4 wheelers	 VAST, USA manufactures and markets automotive Access Control Products With approximately \$1.5 bn in annual sales, VAST is one of the global market leaders in the access systems business The Member Organizations of VAST are WITTE Automotive from Velbert/ Germany, STRATTEC Security Corporation from Milwaukee/ WI and ADAC Automotive from Grand Rapids/ MI (both USA)

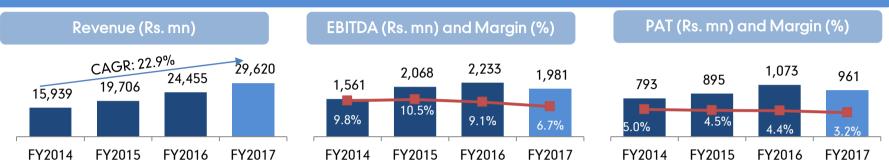


Group Financial Performance

Consolidated Financial Performance







Key Highlights – Consolidated FY2017 Financial Performance

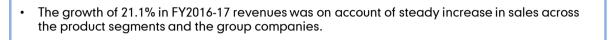
- Total revenue increased by 21.1% y-o-y to Rs. 29,620 million
- EBITDA at Rs. 1,981 million. EBITDA margin at 6.7%
- Net profit at Rs. 961 million. Margins at 3.2%
- Net Debt / Net Worth of 0.89x
- Dividend recommended @ 25%, including interim dividend @ 10%

Consolidated Net Profit for FY2017 includes the company's share of losses in one of the subsidiaries – Minda Furukawa to the tune of Rs. 372.5 Million

YTD Financial Performance

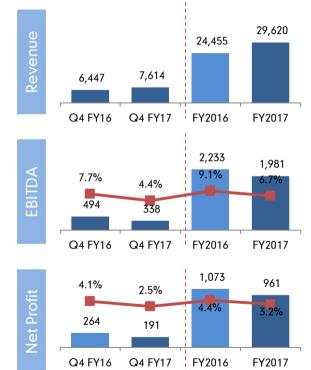


Commentary – FY2017 vs. FY2016



- FY2016-17 EBITDA margins declined due to increase in commodity prices and losses in one of the subsidiaries, which is now on the turnaround path. EBITDA margin are expected to return to normalcy in FY2017-18.
- EBITDA was also impacted due to initial expenses towards strategic investments in expansion projects such as the Mexico plant and Spark Minda Technical Centre (Pune)

- FY2016-17 Net profit stood at Rs. 961 million, lower by Rs. 112 million compared to the same period last year. Margins stood at 3.2%. Net Profit margins are expected to recover in FY2017-18
- Net Profit was impacted on account of losses in Minda Furukawa for which turnaround plan is under implementation



Key Highlights - Consolidated



Minda Furukawa – Turnaround Strategy

- A structured approach is being followed for the turnaround of Minda Furukawa, a JV focused on supplying wiring harness for Japanese passenger vehicles made in India
- Minda Corporation and joint venture partner jointly created a task force to make MFE sustainable and profitable on a long-term basis
- The task force has successfully completed the following steps:
 - The Company has successfully re-negotiated the raw material prices with JV partner as well as domestic suppliers.
 - Royalty payments and other costs to Furukawa have also been re-negotiated and reduced.
 - Rationalisation of manufacturing facilities progressing as per plan.

The above measures have been initiated during the later part of FY2017 and the benefits are expected to be reflected in FY2018

Key Achievements during the quarter



Business Updates

- Significant orders booked in Q4 FY2017:
 - Total orders booked worth Rs. 2,580 million comprising Domestic: Rs. 1,840 million and Exports: Rs. 740 million

Safety, Security and Restraint Systems

- Received export orders of immobilizers (peak business order value worth approx. Rs. 480 million p.a. / life time order worth Rs. 2,500 million)
- Received new business order from Hero Motocorp for key set with evap norm (order worth approx. Rs. 280 million p.a. / life time value of Rs. 1,400 million)
- Additional export orders received worth Rs. 550 million p.a. (life time value of approx. Rs. 2,750 million) for new Die Casting plant

Driver Information and Telematics Systems

- New business orders for Euro 6 application sensors (EGT, EGRT) from M&M (order worth approx. Rs. 1,000 million / life time order value of Rs. 5,000 million)
- New business under finalization with OEMs in India for EGT / EGRT sensors (orders worth approx. Rs. 2,000 million pa / life time order value of Rs. 10,000 million)
- Order received for 1st ever electronic 2W cluster for domestic Indian market (life time order worth 750 million)

Interior Systems

- Start of Production of Louvers for Maruti Suzuki's highest selling hatch back and notch back premium cars (lifetime business value of approx. Rs. 1,000 million)
- Order for New Product 'Nozzle Defroster' received from Maruti Suzuki (with technology support of Minda KTSN)
- Start of Production (SOP) of Interior Parts commenced in Q4 FY2017 for Volkswagen from Mexico plant

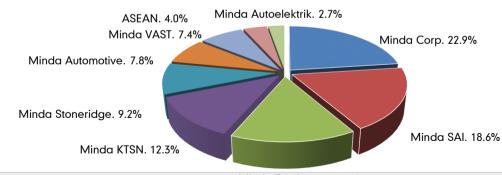
Sales Contributors







Revenue breakup for Financial Year 2016-17



Note: Inter-company adjustments and consolidated elimination not considered

Minda Furukawa . 14.9%

Consolidated Leverage Position



Particulars (Rs. million)	31 Mar 17	31 Mar 16
Short Term Borrowings	4,283	4,014
Long Term Borrowings	2,064	1,416
Total Debt	6,346	5,430
Less: Cash & Cash Equivalents	570	882
Net Debt	5,776	4,548
Net Worth	6,507	5,674
Net Debt / Net Worth	0.89x	0.80x

The increase in Net Debt was due to additional investments in Minda Autoelektrik, expansion plans at Minda KTSN (Mexico), MCL Die Casting plant, and for the Spark Minda Technical Center (Pune)

Agency	Instrument	Rating
India Ratings & Research (Fitch)	Long-Term Funds	IND A+ / Stable
India Ratings & Research (Fitch)	Short-Term Funds	IND A1+
India Ratings & Research (Fitch)	Commercial paper	IND A1+





MCL: Greenfield expansion for Die Casting Plant at Pune

- Setting up 3rd die casting plant in India
- Total capacity to increase from existing 4,600 MT p.a. to 9,600 MT p.a. by FY19-20
- Land development completed, civil work started and structural in progress
- Planned Facility:
 - Exclusively for Aluminium Gravity and Low Pressure Die Casting with machining
 - Separate machine shop will focus on precision parts Compressor Housing
 - Expected to be operational in FY2017-18
- Capital investment of Rs. 1,000 million in FY2016-18; expected annual sales of Rs. 2,000 million by 2019-20. Total order booked for this plant of approx. Rs. 1,600 million per annum (i.e. life time value of Rs. 8,000 million)





Spark Minda Technical Centre (SMIT), Pune

- Established new state of art R&D facility in Pune, India to serve as R&D backbone with contemporary infrastructure for Automotive Electronics and Mechatronics
- SMIT to evolve as a full-fledged advanced technology provider to enable existing businesses to innovate futuristic technologies in Automotive Sub-Systems
- It shall have EMC testing, HIL testing, proto shop & reliability engineering to increase the quality and efficiency of the R&D.
- SMIT will help build up the products for the automotive mechatronics engineering use
- The Company plans to invest approx. Rs 250 million by 2017-18
- Current Status: EMC facility is operational (2nd Tier 1 to have EMC/EMI in India). Around 35 engineers on board as on date: already filed 2 patents







Minda KTSN: Greenfield Plant at Mexico

- Inaugurated the new plant at Queretaro Industrial Park-II Puerto, Mexico in April 2017
- Start of Production (SOP) of Interior Parts for Volkswagen
- Total area of the plant is c. 17,320 sqm.
- Received orders for the manufacturing of parts including Glove Box, St. Column, End Cap, Hang on parts and others. Total orders received of approx. Euro 25 million per annum
- Capital investment of Rs. 1,000 million in FY2016-18; expected annual sales of Rs. 1,750 million by 2019-20





Minda KTSN: 50:50 Joint Venture with SBHAP, China (a BAIC group subsidiary) in Aug 2016

- Located in Zibo, Shandong Province
- · Acquired land with an overall size of approx. 10,000 sqm.
- Construction is expected to be completed in FY2017-18
- Products: 'Plastic Oil Pans & Cylinder Head' along with other plastic under-bonnet / interior parts
- Target customers: CV OEMs such as Daimler, Foton etc having manufacturing plants in China





Acquisition of Panalfa Autoelektrik Ltd

- Acquired Panalfa Autoelektrik (Haryana) in April 2016
- Renamed as 'Minda Autoelektrik Limited' wef 03 June 2016
- Incorporated in 2007 as Indo Czech JV
- Primarily manufactures 'Starter Motors' and 'Alternators'
- End Markets: Commercial Vehicles, Agriculture Machinery, Construction Equipment and Automotive market



Business Integrated CSR plant: Collaboration with Aurangabad Central Prison Authority for supply to Bajaj Auto

- Minda Corp set up a new automotive assembly within the jail premises with dedicated training for Safety, Security & Restraint Systems in Nov 2016
- · Product focus: 'Lock Body Assembly Unit'
- Activities includes manufacturing, production, testing, inspection, storage of finished goods and dispatch
- Final assembly at the Company's facility in Pune for Bajaj Auto Limited
- Other business integrated CSR initiatives: Tihar Jail New Delhi (2014) and Yerwada Jail - Pune (2015)





Key Growth Drivers



Focused approach to tap potential growth opportunities

- 1. Incremental demand of electronics and technological advanced products such as EFI/EMS Systems, ABS, EGT/EGRT Sensors, ISG, ADAS, connected cars, soot sensors etc in non legacy product business.
 - Focus on new technologies in legacy products such as PEPS, Electronic Clusters, 2-Wheeler electronic locks, Bracketless Door Handles & Low Cost Immobilizer

Strong focus on: New Customer Additions, Unaddressed Vehicle Segment (eg Off-road vehicles) and Emerging Future Segments (eg electric vehicles)

Strong focus on increasing export business and expanding overseas operations

powered by Paysion

Improvements and Potentials



DOCE 11.70/		FY2016-17	Target FY2019-20
ROCE ~11./% ~20-22%	ROCE	~11.7%	~20-22%

Major Steps Being Undertaken

1 Turnaround of Minda Furukawa 2 Optimization of employee cost 3 Increase in better margin business in export and electronics 4 Margin improvements in Minda KTSN	S. No	Particulars Particulars
Increase in better margin business in export and electronics	1	Turnaround of Minda Furukawa
	2	Optimization of employee cost
4 Margin improvements in Minda KTSN	3	Increase in better margin business in export and electronics
	4	Margin improvements in Minda KTSN



Our Team

Our Team



Eminent and Experienced Board of Directors



Mr. Ashok Minda Chairman and Group CEO



Mr. Sudhir Kashyap
Executive Director and CEO



Mr. R. Laxman
Director & Group President, Finance



Mr. Avinash P. Gandhi

On the Board of Lumax Industries, Indo Alusys, Hyundai, Havells India, EV Motors and QRG Enterprises



Mr. Rakesh Chopra

On the Board of GPR Enterprises, Kempty Cottages, Bharat Gears and Cleantec Infra



Mr. Ashok Kumar Jha

Ex-Finance Secretary, Govt. of India and Ex chairman, MCX Stock Exchange



Ms. Pratima Ram

Ex Head of US Operations at SBI and on the Board of Havells, Suzlon, and Deccan Gold Mines among others

Our Team



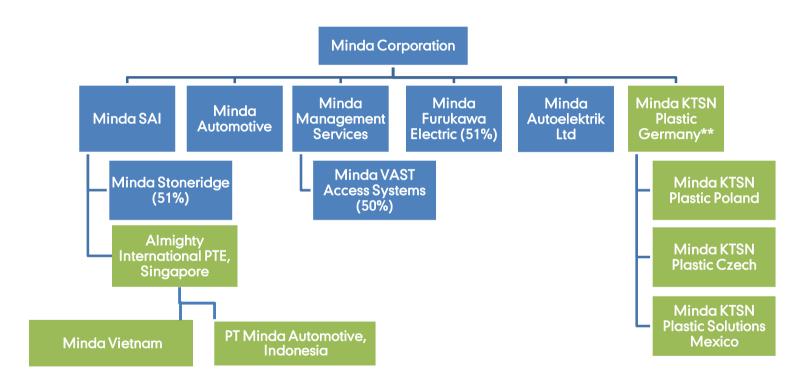
Ashok Minda Chairman and Group CEO N. K. Taneja N. K. Taneja Officer			Senior Management	Description
Specialization in General Management, Marketing and Business Strategy Worked with eminent companies like L&T, Phillips, Harman International (USA), Manesmaan Group (Germany) R. Laxman Director and Group President, Finance Sudhir Kashyap ED and CEO, Minda Corporation Sanjeev Saxena CFO, Minda Stal and Minda Staneridge Vinayak Hegde MD, Minda KTSN Plastic Solutions Sanjay Aneja CFO, Minda Corporation Sanjay Aneja CFO, Minda Corporation Sanjay Aneja CFO, Minda Corporation Ajay Sancheti Head -Group Legal and Company Secretary Ajay Sancheti Head -Group Legal and Company Secretary Associated with Minda Group for over 12 years Work Experience of -26 years with 16 years of experience in automotive industry Specialization Work Experience of -26 years with 16 years of experience in automotive industry Specialization in General Management, Strategy with Strategy With Strategy with strength in General Management, Strategic Funding, Merger & Acquisition, Corporate Finance, Corporate Affairs, Capital & Financial Markets, Networking in Domestic & International Finance & Strategy With Strategy With Strategy with strength in General Management, Strategic Funding, Foreign Exchange matters etc Extensive experience in international corporate restructuring , mergers and acquisitions, corporate governance and capital market Specialization in Cross Boarder Merger & Acquisition, Joint Ventures, funding, Foreign Exchange matters etc Extensive networking with global legal firms/advisors M. Sancheti is a Law graduate and Fellow member of The Institute of Company Secretaries of India			Chairman and Group	 Member of various Committees of the Company's Board The Group under the leadership of Mr. Minda broke new frontiers by joining hands with world renowned companies of USA, Germany,
Director and Group President, Finance MBA (Finance) - Previously with Kotak PE and Kotak Investment Bank MBA (Finance) and CWA by qualification Sunice Sanjeev Saxena CEO, Minda SAI and Minda Stoneridge Vinayak Hegde MD, Minda KTSN Plastic Solutions Sanjay Aneja CFO, Minda Corporation Ajay Sancheti Head -Group Legal and Company Secretary Ajay Sancheti Head -Group Legal and Company Secretary Director and Group Previously with Kotak Investment Bank MBA (Finance) and Koda kinvestment Industry Served as MD and Corpor than and Company Secretary Prior to joining Minda Corp, he worked with Anand Group Mechanical Engineer by qualification Served as MD and Country Manager, Delphi Packard India Mechanical Engineer by qualification Experience of over 17 years in auto component industry globally in the field of Management, Customer handling, Operations, Business Acquisitions & Mergers Acquisitions & Mergers Acquisitions & Mergers Acquisitions & Merger & Acquisition, Corporate Finance, Corporate Affairs, Capital & Financial Markets, Networking in Domestic & International finance & banking communities both at Domestic and International Level CA and CS by qualification Associated with Minda Group for approx. 20 years Extensive experience in international corporate restructuring , mergers and acquisitions, corporate governance and capital market Specialization in Cross Boarder Merger & Acquisition, Joint Ventures, funding, Foreign Exchange matters etc Extensive networking with global legal firms/advisors Mr. Sancheti is a Law graduate and Fellow member			Group Chief Marketing	 Specialization in General Management, Marketing and Business Strategy Worked with eminent companies like L&T, Phillips, Harman International (USA), Manesmaan Group (Germany)
 **Associated with the group for over 12 years Prior to joining Minda Corp, he worked with Anand Group Mechanical Engineer and IIM Ahmedabad graduate Sanjeev Saxena **CEO, Minda SAI and Minda Stoneridge Served as MD and Country Manager, Delphi Packard India Mechanical Engineer by qualification Served as MD and Country Manager, Delphi Packard India Mechanical Engineer by qualification Experience of over 17 years in auto component industry globally in the field of Management, Customer handling, Operations, Business Acquisitions & Mergers B.E and MBA by qualification Work Experience of ~26 years with 16 years of experience in automotive industry Specialized in Finance & Strategy with strength in General Management, Strategic Funding, Merger & Acquisition, Corporate Finance, Corporate Affairs, Capital & Financial Markets, Networking in Domestic & International finance & banking communities both at Domestic and International Level CA and CS by qualification Associated with Minda Group for approx. 20 years Extensive experience in international corporate restructuring, mergers and acquisitions, corporate governance and capital market Specialization in Cross Boarder Merger & Acquisition, Joint Ventures, funding, Foreign Exchange matters etc Extensive experience in international legal firms/advisors Mr. Sancheti is a Law graduate and Fellow member of The Institute of Company Secretaries of India 			Director and Group	Previously with Kotak PE and Kotak Investment Bank
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28			Head -Group Legal and	 Extensive experience in international corporate restructuring, mergers and acquisitions, corporate governance and capital market Specialization in Cross Boarder Merger & Acquisition, Joint Ventures, funding, Foreign Exchange matters etc Extensive networking with global legal firms/advisors
	28			



Annexures

Group Operating Structure





^{* 100%} subsidiaries unless specified in parenthesis

^{**} Entered into a 50:50 Joint Venture with SBHAP, China (a BAIC group subsidiary) in Aug 2016

Group at a glance

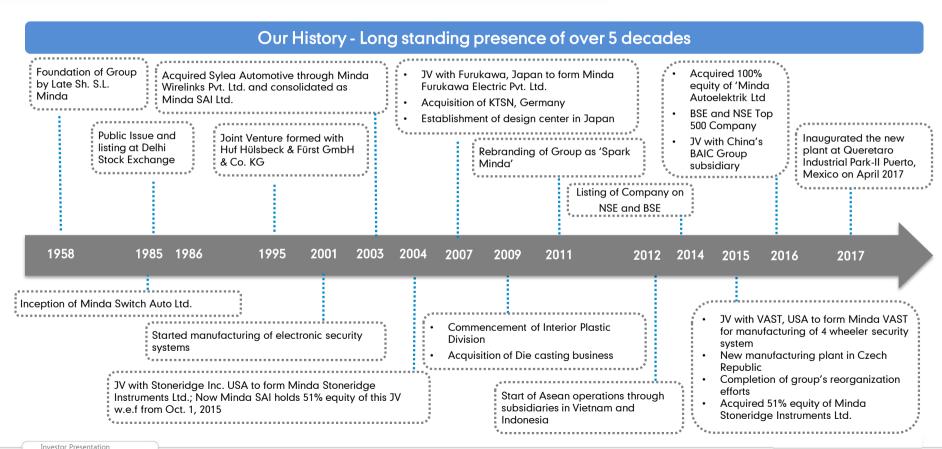


Product Portfolio	Company	End Market *	Plant Locations / Offices
Corporate Office	Minda Management Services Ltd.	-	Gurgaon
Safety Security and Restraint system Electronic & Mechanical locks, Door Handles, Latches, Door Checker, Key (Mechanical and Electronic), Die Casting: AL (HPDC, GDC, LPDC) and Zn: Hot Chamber, Alternators, Starter Motors	Minda Corporation Ltd.	2/3 W, CV, Tractors, Off Road Vehicles	Aurangabad (2), Greater Noida, Noida, Pant Nagar, Pune (2)
	Minda VAST Access Systems Pvt. Ltd.	PV	Manesar, Pune
	PT Minda Automotive Indonesia	2 W	Indonesia
	Minda Vietnam Automotive Co. Ltd.	2 W	Vietnam
	Minda Autoelektrik Ltd	CV, Agriculture Machinery, Construction Equipment	Bawal
Driver Information and Telematics System Wiring Harness, Connectors, Terminals, Steering Roll connectors, Relay & Fuse box, Instrument Clusters, , Dashboard Assemblies, Sensors - Speed, Temperature, Position, Pressure etc.	Minda Furukawa Electric Pvt. Ltd.	PV	Bawal, Chennai, Noida, Tihar Jail
	Minda Stoneridge Instruments Ltd.	2/3 W, PV, CV, Tractors	Chennai, Pune
	Minda SAI Ltd.	2/3 W , CV, PV	Chennai (2), Greater Noida (2), Haridwar, Murbad, Pithampur, Pune, Yerwada Jail
Plastic Interior trims & Sub- system, Kinematic Modules, Systems Structural Modules, Soft Touch Technology etc.	Minda KTSN Plastic Solution GmbH & Co. KG	PV, CV	Germany
	Minda KTSN Plastic & Tooling Solutions Sp Zo.o	PV, CV	Poland
	Minda KTSN Plastic Solutions s.r.o.	PV, CV	Czech Republic
	Minda KTSN Plastic Solutions Mexico, S. de R.L. de C.V.	PV, CV	Mexico
All products made by Group co. and outsourced products like control cables, filters and relays	Minda Automotive Solutions Ltd.	2/3 W, PV, CV, Tractors	Noida
Group CSR initiatives	Spark Minda Foundation		
	Electronic & Mechanical locks, Door Handles, Latches, Door Checker, Key (Mechanical and Electronic), Die Casting: AL (HPDC, GDC, LPDC) and Zn: Hot Chamber, Alternators, Starter Motors Wiring Harness, Connectors, Terminals, Steering Roll connectors, Relay & Fuse box, Instrument Clusters, , Dashboard Assemblies, Sensors - Speed, Temperature, Position, Pressure etc. Plastic Interior trims & Sub- system, Kinematic Modules, Structural Modules, Soft Touch Technology etc. All products made by Group co. and outsourced products like	Corporate Office Minda Management Services Ltd. Minda Corporation Ltd. Minda Corporation Ltd. Minda VAST Access Systems Pvt. Ltd. Minda VAST Access Systems Pvt. Ltd. PT Minda Automotive Indonesia Minda Vietnam Automotive Co. Ltd. Minda Autoelektrik Ltd Minda Autoelektrik Ltd Minda Stoneridge Instruments Ltd. Minda SAI Ltd. Minda SAI Ltd. Minda KTSN Plastic Solution GmbH & Co. KG Minda KTSN Plastic Solutions Sp Zo.o Minda KTSN Plastic Solutions Mexico, S. de R.L. de C.V. Minda Automotive Solutions Mexico, S. de R.L. de C.V. Minda Automotive Solutions Ltd.	Corporate Office Minda Management Services Ltd. Minda Corporation Ltd. PV Minda VAST Access Systems Pvt. Ltd. PT Minda Automotive Indonesia Wiring Harness, Connectors, Terminals, Steering Roll connectors, Relay & Fuse box, Instrument Clusters, Dashboard Assemblies, Sensors - Speed, Temperature, Position, Pressure etc. Minda SAI Ltd. Minda KTSN Plastic Solution GmbH & Co. KG Minda KTSN Plastic Solutions Sp Zo.o Minda KTSN Plastic Solutions Sp Zo.o Minda KTSN Plastic Solutions Mexico, S. de R.L. de C.V. Minda Automotive Solutions Ltd. Minda Corporation Ltd. 2/3 W, CV, Tractors, Off Road Vehicles Nord Vehicles Minda Automotive Indonesia 2 W Minda Automotive Co. Ltd. PV Minda Automotive Co. Ltd. PV Minda Stoneridge Instruments Ltd. Minda SAI Ltd. Minda SAI Ltd. Minda KTSN Plastic Solutions Sp Zo.o PV, CV Minda KTSN Plastic Solutions Mexico, S. de R.L. de C.V. Minda C.V., Agriculture Machinery, Construction Equipment Minda Stoneridge Instruments Ltd. Minda SAI Ltd. Minda KTSN Plastic Solutions Sp Zo.o Minda KTSN Plastic Solutions Sp Zo.o Minda KTSN Plastic Solutions Mexico, S. de R.L. de C.V. Minda Automotive Solutions Ltd. Minda C.V., Agriculture Machinery, C.V., Agriculture Machinery, C.V., Tractors

subsidiary) in Aug 2016

Journey So Far





Capital Market Data



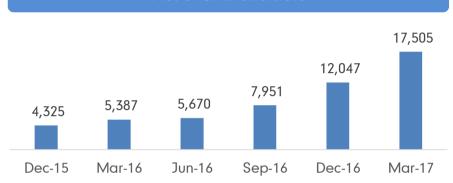
Market Data (31 May 2017)

Market Cap. (Rs. mn)	21,287
Outstanding Shares (mn)	209.3
52 week High/Low	143.6/85.5
Bloomberg / Reuters Ticker	MDA:IN / MINC.NS
Key Institutional Investors	Kotak Private Equity, Birla Sunlife Mutual Fund and UTI Mutual Fund

Shareholding Pattern

(ln %)	Jun 30, 2016	Sep 30, 2016	Dec 31, 2016	Mar 31, 2017
Promoters	65.2	70.2	70.2	70.2
Public	32.2	27.2	27.2	27.2
Others	2.6	2.6	2.6	2.6
Total	100.0	100.0	100.0	100.0

No. of Shareholders



Average Daily Trading Volumes (BSE & NSE)

	No. of Shares	Rs. (000)	\$ (000)
Nov 2016	121,152	12,192	189
Dec 2016	67,221	6,372	99
Jan 2017	484,805	44,407	688
Feb 2017	440,632	41,604	645
Mar 2017	134,102	12,481	193
Apr 2017	742,154	83,668	1,297
May 2017	221,360	24,367	378

Awards and CSR



Key Awards



MFE – Technology Innovation of the Year Award organized by Auto Tech Review Dec 2016



MCL SSD – National Award for Supply Chain & Logistics Excellence Dec 2016



MSIL – Award for New Development at Escorts Agri Machinery Partners Meet Dec 2016



MVASPL – Gold Award at Quality Circle Forum of India Dec 2016 Pune



Spark Minda Foundation – Award for Top Community Care in Asia, by MORS Nov 2016 Singapore

Corporate Social Responsibility





Aakarshan Industrial Tailoring Training Program 2017



Toilet Construction Project 2017



Artificial Limb Fitment at Mumbai, Greater Noida and Chennai 2017



Old Age Home Service at Earth Saviour Foundation 2017



Key Investment Themes





Important Notice

This presentation contains statements that contain "forward looking statements" including, but without limitation, statements relating to the implementation of strategic initiatives, and other statements relating to Minda Corporation Limited ("Minda Corp" or the Company) future business developments and economic performance.

While these forward looking statements indicate our assessment and future expectations concerning the development of our business, a number of risks, uncertainties and other unknown factors could cause actual developments and results to differ materially from our expectations.

These factors include, but are not limited to, general market, macro-economic, governmental and regulatory trends, movements in currency exchange and interest rates, competitive pressures, technological developments, changes in the financial conditions of third parties dealing with us, legislative developments, and other key factors that could affect our business and financial performance.

Minda Corp undertakes no obligation to publicly revise any forward looking statements to reflect future / likely events or circumstances.















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